



TOGETHER, SETTING THE
STANDARD FOR SPECIALIST
INSURANCE SOLUTIONS





A Rich Heritage combined...

LONMAR GLOBAL RISKS, trading since 1977, has grown to become a leading independent insurance broker. Based at the heart of the world's foremost insurance market in London, we serve a global client base offering a full range of insurance solutions with a particular focus on Non-Marine classes.

ROPNER INSURANCE SERVICES, traces its roots from the Ropner Shipping Company founded in 1875 and was established as a Lloyd's broker in its own right in 1969. It is recognised as one of the premier Marine insurance brokers operating in the London market. Through its long history and with its acknowledged experience in this field, it provides a high-class service to clients across the full range of Marine insurance classes.

LONMAR and ROPNER have come together in one company to set the standard for specialist insurance and reinsurance solutions. We provide access to the most competitive specialist underwriters and insurance capacity in the London and international markets, to your advantage not ours.

Strength in diversity, experience the difference...

We always put our clients' needs first, with a commitment to personal service and a passion for the business that sets us apart.

Working together LONMAR and ROPNER can ensure that our scale, independence and specialist expertise are fully utilised to provide innovative risk solutions that are structured to your needs, not ours.

We have a passion for the business and take pride in what we do; our dedicated teams are renowned for delivering a first-class personal service and competitive, tailor-made solutions for large-scale, complex and specialist risks.





Exceptional teams together delivering exceptional solutions....

Together we provide innovative solutions for large-scale, complex and specialist risks on a wholesale, direct, binding authority and reinsurance basis.

Our dedicated client teams, each led by a senior director, are comprised of exceptional insurance

professionals with many years of experience, who work together to share knowledge, resources and capabilities for our clients. To continue to deliver the best service, we understand the need to employ the best people and continually develop their skills and capabilities to best meet your needs.

Wholesale insurance

We understand the needs of other insurance brokers and intermediaries all around the world.

We work in partnership, with experienced market broking being at the core of what we do, in providing innovative solutions for large-scale, complex and specialist risks.

Specialist classes include:

LONMAR

- Accident & Health
- Bloodstock
- Casualty
- Contingency
- Cyber
- Event Cancellation
- Fine Art, Jewellers Block & Specie
- High Net Worth
- Professions
- Property
- Terrorism & Threat

ROPNER

- Cargo & Transit
- Hull & Liabilities
- Marine Trades
- Yacht

Binding Authorities

Together LONMAR and ROPNER are one of the leading brokers for binding authorities operating in the London Insurance Market and we support the success of MGAs and insurance intermediaries all around the world.

As specialists and market leaders, with extensive relationships with Lloyd's and other UK insurers, we will partner with you and negotiate bespoke underwriting contracts and niche binding authorities that will help you improve your bottom line.

We can support you in establishing new entities, expanding into new areas of business, managing existing business better or reducing your costs. We will also enhance your ability to provide high-quality products and excellent service to your clients.

LONMAR

- All Non-Marine Classes and Fine Art, Jewellers Block & Specie

ROPNER

- All Marine Classes



Wholesale Insurance



Binding Authorities



Direct Insurance



Reinsurance

Direct insurance

We take pride in what we do, with dedicated teams that deliver a first-class personal service and competitive tailor-made insurance solutions.

We work directly with clients across specialist classes that include:

LONMAR

- Fine Art
- High Net Worth
- Professional Indemnity
- Specialist Accident & Health

ROPNER

- Yacht
- Hulls
- Cargo & Transit

Reinsurance

Together LONMAR and ROPNER have extensive experience in the review, structure and placement of all forms of reinsurance including proportional and non-proportional treaty reinsurance protections.

With our pro-active and often innovative approach, our expert team focuses on addressing the particular needs of our clients, offering traditional and tailor-made reinsurance solutions.

With our in-depth knowledge of the territories in which we operate and of the UK and international reinsurance markets, we have the experience, expertise and determination to deliver the highest level of service across all aspects of our clients' business, during placement and throughout the policy period.

LONMAR

- Reinsurance of all Non-Marine Property & Casualty Classes and of Fine Art, Jewellers Block & Specie

ROPNER

- Reinsurance of all Marine & Energy Classes

Working together to deliver a personal service...

We understand the value of relationships and partnership. That's why we offer a truly personal service, tailored to your specific requirements, backed by specialist expertise and a passion for delivering the optimum solution.

Our commitment doesn't stop when coverage has been arranged. We pride ourselves on delivering a first-class service throughout the lifetime of the contract and, in the event of a claim, expert support is always available to obtain prompt payment.

Reassuringly, our size, independence and forward-thinking approach enables us to be flexible and agile, giving you the best possible service today, and in the future, as your business and your requirements change.





LONMAR AND ROPNER ARE BOTH TRADING STYLES OF LONMAR GLOBAL RISKS LIMITED

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